



**FOX Strand**  
414 South 17th Street, Suite 107  
Ames, IA 50010  
(P) 515.233.0000  
www.strand.com

September 8, 2022

**Mayor & City Council**  
City of Marshalltown  
24 North Center Street  
Marshalltown, IA 50158

**Headworks and Digester Improvements – Marshalltown WPCP  
Recommendation of Award**  
*FOX Strand Project No: 2407-20C.440/7034.016*  
*City Project No: WPC21001*

Dear Mayor and City Council:

Bids for the Headworks and Digester Improvements project were received and opened on September 7, 2022, at 10:00 a.m. Four (4) bids were received. The bids ranged from \$8,939,000.00 to \$14,949,830.00. The Engineer's opinion of probable construction cost for this project was \$9,910,000.00. A bid tabulation summary is enclosed for your reference.

The apparent low bid was submitted by WRH, Inc., in the amount of \$8,939,000.00. The bid from WRH was \$971,000 (9.8%) below the engineer's cost opinion.

To evaluate WRH's bid, FOX Strand reviewed WRH's current projects and performance on previous projects. The company has a history of satisfactory performance on projects in Iowa and with FOX Strand. FOX Strand has recently worked with WRH on projects in Independence, Pella, Ankeny, and Marshalltown.

FOX Strand contacted WRH to discuss their bid, schedule, and similar projects that they have completed. WRH believes their bid is reasonable and has found no errors. WRH believes the substantial and final completion dates allow adequate time for the work to be completed.

Based on our investigation and experiences, we believe WRH has a practical knowledge of the work, adequate equipment, and supervisory personnel to complete the work. FOX Strand has worked with WRH on several past projects, and they have demonstrated the ability to complete projects in general compliance with the Contract Documents. Performance of the work will be backed with a 100% performance and payment bond. We also believe that their proposal reasonably reflects the current bidding climate and construction cost.

The bidding documents established that the contract will be awarded to the lowest responsive, responsible Bidder whose bid is in the best interest of the Project. Therefore, we recommend that the contract for the project be awarded to WRH, Inc. We have enclosed the Notice of Award for your use. If approved, please sign and return to FOX Strand. FOX Strand will then prepare the Contract Documents and send to WRH.

Prior to the City of Marshalltown approving the contract, the City's insurance counsel should review the contractor's insurance certificates and performance and payment bond for conformance with the City of Marshalltown's requirements.

Please contact us with any questions or comments regarding this recommendation.

Sincerely,

FOX Strand



Taylor Hopper, P.E.  
Project Manager

Attachments: *Bid Tab*  
*Notice of Award*